ROHM Semiconductor is one of the major global semiconductor companies with over 20,000 employees. We design and produce a very wide range of electronic components, from ICs (ASIC, ASSP) to discretes, optoelectronics and passives. Our product range also comprises thermal printheads and contact image sensors. ROHM is a leading company in the field of Silicon Carbide (SiC). ROHM in Europe has been established 50 years ago and is based in Willich (close to Duesseldorf), Germany. We serve the European market with our sales forces located in 10 offices and the Application & Technical Solution Center.

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For our location in **Willich** or **Stuttgart,** Germany we are looking for a:

Sales Manager – Automotive (m/f/d)

You mainly look after German branches of our automotive customers and are responsible for the design-in in their on-site development departments as well as for the implementation of product releases.

Key responsibilities:

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- Responsibility for sales budgets and design-in targets
- Identify and materialize new business opportunities in the automotive market
- Assist customer during design-in developments with support from product managers and field application engineers
- Present ROHM value proposition against competitors
- Provide marketing department and product managers with consolidated customer requirements
- Define new products and product enhancements, to pave the road for continuous future growth

Your profile:

- Bachelor or master's degree in electrical engineering or equivalent technical degree
- Good understanding of electronic components and basic knowledge of electronic circuits
- Very good command of written and spoken English and German
- Experience in the automotive market, in technical sales of semiconductors or in hardware development is an advantage

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